

PGG Wrightson

Esker AP allowed PGG Wrightson to plant the seeds for further growth with **faster payment processing** and **fewer errors**.



50%

faster invoice processing and zero manual handling



90

stores implemented change management

OVERVIEW

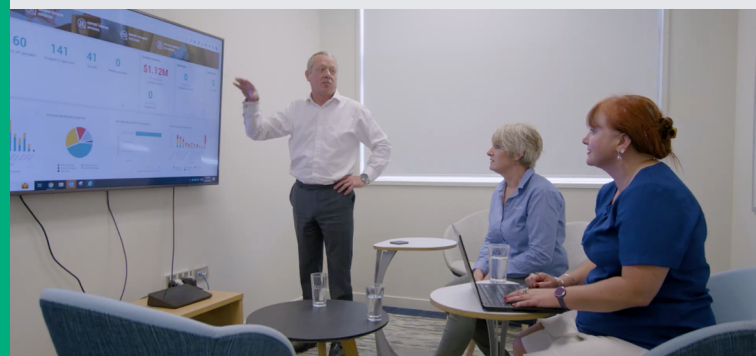
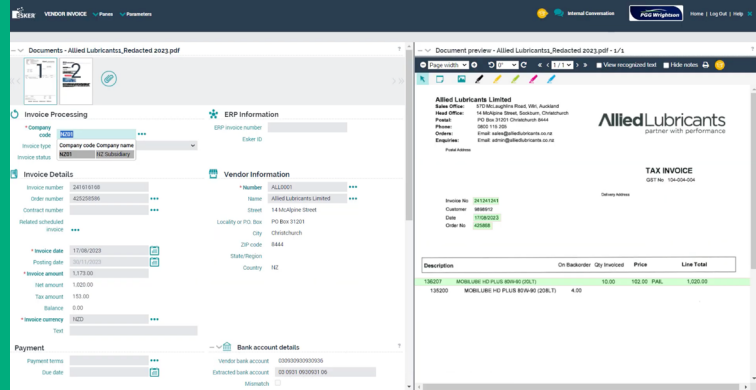
PGG Wrightson, an agricultural goods and services provider, processes nearly 250,000 supplier invoices each year & needed to work smarter to save time and boost efficiency.

Despite attempts with scanning and software solutions, nearly 65% of PO-based invoices still required manual intervention.

Hearing success stories from other Kiwi customers at a Fujifilm Lunch & Learn event gave the PGG Wrightson team all the confidence they needed that Esker could work for them too.

So we did what we do best, helped Kiwis work smarter. Now, Esker's native AI technology reads, understands and matches invoices to Purchase Orders automatically, using machine learning to constantly improve its accuracy and performance.

For PGG Wrightson, that's resulted in increased productivity and better visibility of the payment process - all while meeting compliance and with fewer errors.



PGG Wrightson

Fujifilm took time to listen and understand our challenges and came up with a solution that automated the workflow for most discrepancies, while also giving staff visibility and transparency.

Angela Huntley, Business Programme Owner, PGG Wrightson

SOLUTION

"We've helped more than **50 New Zealand companies** automate their Accounts Payable and Accounts Receivable processes using the Esker platform," says Jayson McCullough from the FBNZ Process Automation team.

With native AI and machine learning technology, Esker can read, understand and match each invoice to a Purchase Order.


When it finds a discrepancy, it resolves it using logic, just like a human would, only in a fraction of the time. If it hasn't come

across something before, it flags it for a staff member to review, then remembers the what to do for next time.

Approvals are automatically routed and reporting is a breeze with hundreds of pre-built reports. Enabling PGG and Esker to work fast while maintaining a full audit trail.


And it doesn't end there, the Fujifilm project team helped with change management across PGG Wrightson's 90 stores, making it easier for employees to adopt the new way of working.


RESULTS



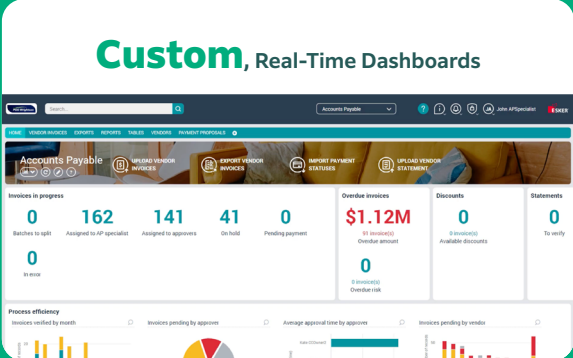
Esker reduced processing times by **50%**

Before Esker, 65% of PO-based invoices were manual, now it's **Eliminated**





Implemented change management in **90 stores**



Custom, Real-Time Dashboards

Invoices in progress					Overdue Invoices	Discounts	Statements
0	162	141	41	0	\$1.12M	0	0
Matches to split: Assigned to AP specialist, assigned to approver, On hold, Pending payment					31 Invoices Overdue amount	0 Invoices Available discounts	0 To verify
0 In error					0 Invoices Overdue risk		

Process efficiency: Invoices verified by month, Invoices pending by approver, Average approval time by approver, Invoices pending by vendor



Now our team can focus on our core business: helping farmers and growers throughout rural New Zealand. I really appreciate the Fujifilm team helping us to work smarter. It's been a great partnership.

Donna Weir, Accounts Payable Manager, PGG Wrightson

WHAT'S NEXT?

Well, for PGG Wrightson, their initial 50% process improvement will **continue to improve** with Esker's machine learning AI. Additionally, thanks to our **customer success programme**, our local experts will be right by their side, helping them get the most out of their solution.

For you, find out how much you could be saving with our **Invoice Calculator**, then get in touch for a **live Esker demo** and start your digital journey.

Invoice Calculator



Esker Demo

