



ACCOUNTS PAYABLE AUTOMATION CASE STUDY



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Isaac Construction's reputation for excellence needed an excellent **AP** solution to match

OVERVIEW

A company which prides itself on paying on time, Isaac Construction faced new challenges in handling its Accounts Payable processes effectively following the acquisition of a Blenheim-based Construction business.

Even prior to the acquisition, Isaac Construction's Accounts Payable team were a busy pair, often spending time chasing documents.

Upon the purchase of Simcox Construction, those limitations of paper became painfully clear as increased volume exacerbated the situation and Isaac knew they needed a modern solution.

After looking to FUJIFILM and Esker's Automation solution, Isaac now easily and accurately handle thousands of invoices every month, while enjoying 100% visibility across its expanded operations.



The thoroughness of the preparation, including seeing how all the various systems talk to one another, set the scene for what was the best implementation I've ever been involved in.

Arlee Folkers, Group CFO, Isaac Construction



SECTOR
CONSTRUCTION



SOLUTION
ESKER P2P



Process
Automation

SOLUTION

EAGER TO GET GOING

After testing the market for potential solutions, Folkers engaged FUJIFILM Business Innovation New Zealand for the implementation of Esker's leading Accounts Payable automation software. The implementation process started with several presentations and then a workshop. "This proved invaluable and you could tell FUJIFILM had done many of these deployments in the past. They involved

everyone who would be touched by Accounts Payable automation – and they sequenced it very well, so people weren't in the room unless necessary."

This was helpful, Folkers adds, because her Accounts Payable staff members were eager to get the solution in, having been at the forefront of inadequate paper processes. "They were experiencing frustration and continual problems which had them feeling like they weren't on top of the job."

RESULTS



Staff used for invoicing cut - adding value elsewhere in the business

Real-Time budget control across the business



Web & Mobile app interfaces for visibility across New Zealand



Paper usage reduced to ZERO

CONCLUSION

Esker now ingests invoices, routes to the right people for approval, and then schedules payment in accordance with vendor terms, and because the entire system is electronic, **paper is all but eliminated.**

Most importantly, Isaac Construction enjoy complete visibility across their AP process. "If someone rings about their invoice, we can answer **immediately** because we can see it, when and to whom it's been submitted, as well as where it is in the process. And once an invoice is in our system, we can track every single one with **absolute ease.**"

Esker also allows Accounts Payable and other staff who need to approve invoices, to check and review from anywhere with **mobile Apps.** "We've also noticed intelligence in the Esker system. For example, a client's bank account changed but they didn't notify us. Esker picked it up, though, and sent an alert so we could verify the legitimacy of the change."

She describes the entire project as '**a pleasure**'. "You don't hear that about many implementations, but FUJIFILM Process Automation has shown that when you get all the right people in at the start, and you have a clear idea of what needs to be done, an enterprise software project doesn't have to be a headache."